

Message Text

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PAGE 01 STATE 038684

21

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USIAK:JKEOGH

----- 123035

R 202149Z FEB 75

FM SECSTATE WASHDC

TO AMEMBASSY WARSAW

UNCLAS STATE 038684

E.O. 11652: NA

SUBJ: FRANKLIN/JEFFERSON EXHIBIT

REF: WARSAW 687-U

1. IN VIEW OF FACTS THAT A) HARTWIG WOULD COST ALMOST 75PERCENT LESS THAN CHENUE IN ACTUAL DOLLARS AND B) AGENCY HAS USED HARTWIG IN PAST WITH EXCELLENT RESULTS, AGENCY MUST INSIST ON USING HARTWIG.

2. AGENCY BELIEVES THAT IN PRESENT RESOURCE SITUATION IT COULD NOT JUSTIFY BEFORE CONGRESSIONAL COMMITTEES USE OF SHIPPER AT SUCH GREATER COST. HOWEVER, IF ARBA INSISTS ON CHENUE AND WISHES TO PAY THE DIFFERENCE OF DOL55,000 AGENCY HAS NO OBJECTION.

3. IF ARBA DOES NOT WISH TO MAKE THAT ARRANGEMENT, HIRSCH INSTRUCTED TO INITIATE CONTRACT ARRANGEMENTS WITH EMBASSY WARSAW FOR HARTWIG'S SERVICES ON TRANSPORTING AND INSTALLATION OF EXHIBIT. CONTRACT SHOULD INCLUDE A PROVISION DEFERRING PAYMENT OF THE 19,000 DOLLAR AMOUNT UNTIL DELIVERY AND ACCEPTANCE OF

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PAGE 02 STATE 038684

SHIPMENT IN GOOD ORDER AT LONDON DESTINATION.

PARIS INFORMED. KISSINGER

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Message Attributes

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